

SAP Procurement (Ariba) Sourcing

COURSE CONTENT

GET IN TOUCH



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About Multisoft

Train yourself with the best and develop valuable in-demand skills with Multisoft Systems. A leading certification training provider, Multisoft collaborates with top technologies to bring world-class one-on-one and certification trainings. With the goal to empower professionals and business across the globe, we offer more than 1500 training courses, which are delivered by Multisoft's global subject matter experts. We offer tailored corporate training; project Based Training, comprehensive learning solution with lifetime e-learning access, after training support and globally recognized training certificates.

About Course

SAP Procurement (Ariba) Sourcing Training by Multisoft Systems is designed to help professionals master strategic sourcing processes using SAP Ariba. The course covers sourcing project management, supplier collaboration, RFx events, auctions, bid evaluation, and award management. Participants gain practical knowledge of managing end-to-end sourcing activities, enabling organizations to improve procurement efficiency, supplier performance, and sourcing outcomes.

Module 1: Introduction to SAP Ariba Sourcing

- ✓ Procurement and Strategic Sourcing Overview
- ✓ SAP Ariba Procurement Suite
- ✓ Ariba Sourcing Capabilities
- ✓ Sourcing Lifecycle Management
- ✓ Roles and Responsibilities
- ✓ SAP Ariba Navigation

Module 2: Sourcing Project Management

- ✓ Creating Sourcing Projects
- ✓ Project Templates and Structure
- ✓ Project Team Management
- ✓ Project Documents and Collaboration
- ✓ Milestones and Tasks
- ✓ Project Governance

Module 3: Supplier Management in Sourcing

- ✓ Supplier Discovery
- ✓ Supplier Qualification Basics
- ✓ Supplier Invitations
- ✓ Managing Supplier Participation

- ✓ Supplier Communication
- ✓ Supplier Response Tracking

Module 4: RFI, RFP and RFQ Management

- ✓ Request for Information (RFI)
- ✓ Request for Proposal (RFP)
- ✓ Request for Quotation (RFQ)
- ✓ Event Creation Process
- ✓ Questionnaire Design
- ✓ Event Publishing and Monitoring

Module 5: Sourcing Event Configuration

- ✓ Event Rules and Settings
- ✓ Content Management
- ✓ Line Item Configuration
- ✓ Team Grading Setup
- ✓ Scoring and Weighting Methods
- ✓ Event Administration

Module 6: Auctions and Competitive Bidding

- ✓ Auction Fundamentals
- ✓ Reverse Auction Concepts
- ✓ Auction Setup
- ✓ Auction Monitoring
- ✓ Supplier Bidding Activities
- ✓ Auction Best Practices

Module 7: Bid Analysis and Evaluation

- Bid Comparison Techniques
- Scoring Models
- Supplier Ranking
- Commercial Evaluation
- Technical Evaluation
- Award Recommendation Process

Module 8: Negotiation and Award Management

- ✓ Negotiation Strategies
- ✓ Supplier Collaboration
- ✓ Award Scenarios
- ✓ Award Approval Process
- ✓ Supplier Selection
- ✓ Event Closure Activities

Module 9: Reporting and Analytics

- ✓ Standard Reports
- ✓ Sourcing Dashboards
- ✓ Event Performance Analysis
- ✓ Supplier Participation Metrics
- ✓ Spend Visibility
- ✓ Procurement KPIs

Module 10: Integration and Best Practices

- ✓ SAP Ariba Integration Overview
- ✓ Contract Management Integration

- ✓ Procurement Process Alignment
- ✓ Compliance Considerations
- ✓ Governance Framework
- ✓ Industry Best Practices